



NATIONAL COUPLING



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Grant Peltier
Sales Representative
5515 W. Richey Road
Houston, TX. 77066

Dear Grant,

After standardizing equipment purchases in December of 2010, NCC began to focus on our shielding gas distribution system and risk reduction increasing the size of our N₂ tank. NCC and TWSCO partnered to establish historical usage and costs as presentable data which would support this case to our respective management teams.

NCC with the integration of TWSCO then implemented an upgrade to our shielding gas distribution system, which was installation of a larger N₂ tank. I am pleased to say that the execution of this upgrade project was executed on time and with no impact to our production schedule. The best compliment can be stated as this, the production in the welding department was not affected - period. Thanks to you Grant and to the TWSCO team for this. Since the execution of this tank upgrade, NCC is realizing the cost benefits published and we have reduced risks to our production due to fewer system refills.

Best Regards

Tom Gless

National Coupling Company